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TO: Board of Commissioners  
 FROM: Brian Mital, Associate Director of Operations  
 DATE: December 5, 2024  
 RE: RFB No. 20241031 Roll-Off Truck – Procurement

Staff issued a Request for Bid (RFB) for the procurement of one roll-off truck per RFB No. 20241031 Roll-Off Truck Purchase, dated October 30, 2024. The roll-off truck is a critical piece of equipment for the operation of hauling materials from our Drop-Off Center locations to disposal sites. We strive to replace our roll-off trucks as part of our rolling stock replacement every ten years. We are replacing a 2012 Kenworth T800 with 257,000 miles and 17,980 hours (when RFB was written). RFB No. 20241031 Roll-Off Truck Purchase was posted online to the VT Business Registry and was also emailed to three known local vendors:

- Charlebois, Milton, Vermont
- New England Kenworth, Shelburne, Vermont
- Dimmick Group Peterbilt (Lucky’s Truck Center & Trailer Sales), South Royalton, Vermont

<u>Vendor Name</u>	Charlebois	NE Kenworth	Dimmick Group
Make/Model Proposed	2026 Western Star 49X	2025 Kenworth T800	2026 Peterbilt 567
Purchase Price	\$211,128	\$209,343	\$201,203
Hoist Expense and Install	\$60,122	\$60,122	\$60,122
Trade-In value for 2012 Kenworth T800	\$50,000	\$45,000	<b>\$50,000</b>
Price before warranty	<b>\$221,250</b>	<b>\$224,465</b>	<b>\$211,325</b>

We have three competitive offers from this request and are recommending the purchase of a 2026 Peterbilt 567 from the Dimmick Group Peterbilt in South Royalton, VT. The Galbreath Hoist which was the spec listed in the RFP will be installed by CEJJ, Schodack Landing, NY. The FY2307 budget for this purchase was \$275,000. The quoted price is \$261,325 and the trade-in offer for our 2012 Kenworth T800 is \$50,000. This would bring the total cost of the roll-off truck to \$211,325 plus \$9,300 for a five-year extended warranty. This bid is the lowest priced bid and met all of staff’s required specifications.

**BE IT RESOLVED that the Board of Commissioners authorizes the Executive Director to enter into a contractual agreement for the purchase of a 2026 Peterbilt 567 from Dimmick Group Peterbilt of South Royalton, VT for an amount not to exceed \$225,000 included trade-in.**