

**CHITTENDEN SOLID WASTE DISTRICT  
FY 21 DISTRICT SUMMARY BUDGET**

	FY 18	FY 19	FY 20	CY 19	FY 21	CHANGE FROM FY 20 BUDGET		CHANGE FROM CY 19 ACTUAL	
	ACTUAL	ACTUAL (Unaudited)	BUDGET	ACTUAL	BUDGET	\$	%	\$	%
<b>Revenue</b>									
Tipping Fees	\$ 4,949,759	\$ 6,242,860	\$ 7,034,429	\$ 6,872,768	\$ 7,706,159	\$ 671,730	10.76%	\$ 833,391	12.13%
Material Sales	\$ 2,782,243	\$ 1,946,123	\$ 1,583,836	\$ 1,777,383	\$ 1,419,960	\$ (163,876)	-8.42%	\$ (357,423)	-20.11%
Solid Waste Management Fees	\$ 3,363,221	\$ 3,421,566	\$ 3,496,110	\$ 3,495,803	\$ 2,575,125	\$ (920,985)	-26.92%	\$ (920,678)	-26.34%
License, Fines, Fees	\$ 15,991	\$ 14,854	\$ 14,430	\$ 2,643	\$ 21,055	\$ 6,625	44.60%	\$ 18,412	696.63%
Rent	\$ 96,920	\$ 96,820	\$ 56,910	\$ 92,006	\$ 88,200	\$ 31,290	32.32%	\$ (3,806)	-4.14%
Other	\$ 9,623	\$ 15,061	\$ 52,000	\$ 62,796		\$ (52,000)	-345.27%	\$ (62,796)	-100.00%
Product Stewardship	\$ 249,005	\$ 260,670	\$ 267,180	\$ 288,109	\$ 285,516	\$ 18,336	7.03%	\$ (2,593)	-0.90%
Interest and Divedends	\$ 7,030	\$ 71,335	\$ 17,500	\$ 51,848	\$ 30,000	\$ 12,500	17.52%	\$ (21,848)	-42.14%
Grants	\$ 85,271	\$ 106,471	\$ 106,470	\$ 53,236	\$ 106,470	\$ -	0.00%	\$ 53,234	100.00%
<b>Revenue Total</b>	<b>\$ 11,559,064</b>	<b>\$ 12,175,759</b>	<b>\$ 12,628,865</b>	<b>\$ 12,696,591</b>	<b>\$ 12,232,485</b>	<b>\$ (396,380)</b>	<b>-3.26%</b>	<b>\$ (464,106)</b>	<b>-3.66%</b>
<b>Cost of Goods Sold</b>									
Cost of Goods Sold	\$ 206,511	\$ 135,179	\$ 98,894	\$ 130,889	\$ 143,310	\$ 44,416	32.86%	\$ 12,421	9.49%
<b>2 - Cost of Goods Sold Total</b>	<b>\$ 206,511</b>	<b>\$ 135,179</b>	<b>\$ 98,894</b>	<b>\$ 130,889</b>	<b>\$ 143,310</b>	<b>\$ 44,416</b>	<b>32.86%</b>	<b>\$ 12,421</b>	<b>9.49%</b>
<b>GROSS PROFIT</b>	<b>\$ 11,352,552</b>	<b>\$ 12,040,580</b>	<b>\$ 12,529,971</b>	<b>\$ 12,565,702</b>	<b>\$ 12,089,175</b>	<b>\$ (440,796)</b>	<b>-3.66%</b>	<b>\$ (476,527)</b>	<b>-3.79%</b>
<b>Expense</b>									
Salaries and Wages	\$ 2,721,199	\$ 2,767,020	\$ 3,050,676	\$ 2,652,093	\$ 2,872,220	\$ (178,456)	-6.45%	\$ 220,127	8.30%
Benefits	\$ 1,054,865	\$ 1,153,073	\$ 1,230,442	\$ 1,070,523	\$ 1,228,156	\$ (2,286)	-0.20%	\$ 157,634	14.72%
Travel and Training	\$ 47,859	\$ 53,491	\$ 124,216	\$ 63,301	\$ 61,221	\$ (62,995)	-117.77%	\$ (2,080)	-3.29%
Administrative Costs	\$ 101,275	\$ 94,891	\$ 129,144	\$ 83,324	\$ 141,524	\$ 12,380	13.05%	\$ 58,200	69.85%
Professional Services	\$ 222,599	\$ 189,217	\$ 302,500	\$ 211,764	\$ 180,235	\$ (122,265)	-64.62%	\$ (31,529)	-14.89%
Equipment and Fleet	\$ 544,233	\$ 460,702	\$ 568,991	\$ 435,286	\$ 556,317	\$ (12,674)	-2.75%	\$ 121,031	27.80%
General Materials and Supplies	\$ 120,889	\$ 85,282	\$ 109,741	\$ 79,220.05	\$ 84,177	\$ (25,564)	-29.98%	\$ 4,957	6.26%
Materials Management	\$ 4,498,900	\$ 5,125,621	\$ 5,261,240	\$ 5,624,060	\$ 6,127,887	\$ 866,647	16.91%	\$ 503,827	8.96%
Property Management	\$ 418,855	\$ 403,023	\$ 504,438	\$ 392,322	\$ 497,531	\$ (6,907)	-1.71%	\$ 105,209	26.82%
Promotion and Education	\$ 164,143	\$ 169,053	\$ 169,132	\$ 127,539.48	\$ 87,670	\$ (81,462)	-48.19%	\$ (39,869)	-31.26%
Maintenance Charges	\$ 0		\$ 0	\$ 104,541.58	\$ 0	\$ 0	#DIV/0!	\$ (104,541)	-100.00%
<b>Expense Total</b>	<b>\$ 9,894,818</b>	<b>\$ 10,501,374</b>	<b>\$ 11,450,520</b>	<b>\$ 10,843,973</b>	<b>\$ 11,836,939</b>	<b>\$ 386,419</b>	<b>3.68%</b>	<b>\$ 992,965</b>	<b>9.16%</b>
<b>INCOME FROM OPERATIONS</b>	<b>\$ 1,457,735</b>	<b>\$ 1,539,206</b>	<b>\$ 1,079,451</b>	<b>\$ 1,721,728</b>	<b>\$ 252,236</b>	<b>\$ (827,215)</b>	<b>-53.74%</b>	<b>\$ (1,469,492)</b>	<b>-85.35%</b>
<b>Capital and Allocations</b>									

Capital Contributions (from Self Funding Programs only in FY 21)	\$ 1,079,194	\$ 814,574	\$ 665,468	\$ 416,296	\$ (249,172)	-30.59%
Support Program Allocations	\$ -	\$ (0)		\$ 371,800	\$ 371,800	
<b>Capital and Allocations Total</b>	<b>\$ 1,079,194</b>	<b>\$ 814,574</b>	<b>\$ 665,468</b>	<b>\$ -</b>	<b>\$ 788,096</b>	<b>\$ (26,478) -3.25%</b>
					\$ -	

<b>INCOME AFTER CAPITAL &amp; ALLOC</b>	<b>\$ 378,541</b>	<b>\$ 724,632</b>	<b>\$ 413,983</b>	<b>\$ 1,721,728</b>	<b>\$ (535,860)</b>	<b>\$ (1,260,492) -173.95%</b>
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**Other Transfers**

<b>SWMF Subsidy</b>				\$ -		
Contribution to Administrative Costs (Self-Funded Programs)				\$ 371,800		
Transfer from Reserve	\$ 378,540	\$ 63,118	\$ 82,264	\$ 83,561		
Transfer from / (TO) SWMF RA Stabilization		\$ (787,750)		\$ 80,499		

<b>NET DISTRICT</b>	<b>\$ 1</b>	<b>\$ (0)</b>	<b>\$ 331,719</b>	<b>\$ 1,721,728</b>	<b>\$ 0</b>	
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