

#3.6

TO: Board of Commissioners
FROM: Josh Tyler
DATE: April 18, 2023
RE: RFB No. 20230223 Maintenance Skid Steer Purchase

CSWD Staff issued a Request for Bids (RFB) for the procurement of one skid steer per RFB No. 20230223 Skid Steer Purchase, dated February 23, 2023. Skid steers are critical pieces of equipment for the operation of multiple facilities at CSWD. This particular unit will be used by our Maintenance Team to clean nails from Drop-Off Center sites with the new 84" angle brush, clear a better line of site at the ORF and DOCs with the brush hog attachment, as well as provide redundant coverage at the landfill for brush clearing.

In 2014, staff selected a Volvo L30GS mini loader to replace the skid steer in use at the time. The mini loader provided functionality and useful years of service, however, we have had significant issues regarding maintenance and procuring parts for the mini loader. It has been determined that returning to a skid steer will better service our current needs.

RFB No. 20230223 Skid Steer Purchase was posted online to the VT Business Registry and was also emailed to four local vendors:

- Woods CRW Corporation, Williston, Vermont
- United Construction and Forestry, Williston, Vermont
- Champlain Valley Equipment, St. Albans, Vermont
- Milton CAT, Richmond, Vermont

Two of the four bidders provided a quote meeting our specifications for this equipment. Please see Bid Evaluation grid below. The John Deere 325G from United Construction and Forestry meets our specifications and was competitively priced. The proposed equipment has an identified useful life as a skid steer for a minimum of five years. We are recommending trading in the Volvo L30GS as part of this purchase. The trade-in value is incorporated in the price noted below. The CSWD FY24 Maintenance Budget has \$110,000 identified for rolling stock replacement of the mini loader. The cost for Maintenance skid steer and accessories from United Construction and Forestry is approximately \$46,969.

RFB No. 20230223 Maintenance Skid Steer Bid Evaluation		
Vendor Name	Champlain Valley Equipment	United Construction
Make/Model Proposed	Bobcat T76	John Deere 325G
Purchase Price	\$95,151.00	\$69,498.00
60 month/3000 hrs protection	\$4,488.00	\$1,671.00
Brush Hog	\$9,951.00	\$7,400.00
84" Angle Broom	\$8,135.00	\$7,400.00
Delivery Schedule	In stock	75-90 days
Total	\$117,725.00	\$85,969.00
Trade in L30 Volvo Mini-Loader	\$37,000.00	\$39,000.00
total cost to the District	\$80,725.00	\$46,969.00
Capital Budget Amount	\$110,000.00	\$110,000.00
Exceptions to RFB Specifications	None noted	None noted
Bid Selection Criteria	Champlain Valley Equipment	United Construction
Delivery Schedule 20%	10	5
Quality of Equip Service 20%	10	10
Bid Cost 60%	5	10
Total Score	7	9

BE IT RESOLVED that the Board of Commissioners authorizes the Executive Director to enter into a contractual agreement with United Construction and Forestry, located in Williston, Vermont, for the purchase of the John Deere 325G at an amount not to exceed \$50,000.

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