



1021 Redmond Road Williston, VT 05495

**EMAIL** info@cswd.net **TEL** (802) 872-8100

www.cswd.net

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To: Board of Commissioners

From: Sarah Reeves, Executive Director

Date: November 9, 2023

RE: Proposed Budget Fiscal Year 2025

By Charter, CSWD is required to propose the following fiscal year's budget not later than December 1 of the current year. The rationale for the timeline as established is to provide ample notification to our member municipalities of any intended local assessments, and if any assessments are needed for CSWD that the municipalities have time to incorporate the assessment into local budgets ahead of Town Meeting Day in March. Attached please find the unaudited fiscal year 2023 actuals compared to the current fiscal year budget alongside a preliminary estimate of the FY 2025 CSWD budget.

## **Key Drivers:**

### External:

- <u>Cost of Living</u>: Budgeting a 4% increase based on the 12-month rolling average as of September 30. *Final recommendation will be based on data as of January 31, 2024.*
- Health Insurance: Budgeting a 10% increase
- Fuel and Utilities: Budgeting a 10% increase

### <u>Internal:</u>

- <u>Tipping Fees</u>: Budgeting a 10% increase to MRF tip fee to account for an anticipated 4% increase to the processing fee, a continued depressed Average Commodity Revenue rate, and contractually required equipment replacement.
- Revenue from Interest: Budgeting increase of nearly 200%, directing the majority of the increase to the Closed Landfill Reserve.
- Other Revenue: The bulk of this item is revenue from credit card usage at DOCs; Budgeting based on FY2023 actuals.
- <u>Solid Waste Management Fee</u>: The proposed budget shows a 1% increase in revenue from SWMF and is a placeholder. See Recommendation below.

#### Recommendation:

Solid Waste Management Fee: The CSWD Charter, Section 12 MANAGEMENT FEES, states:

"Giving due consideration to the fact that state policy, as established in 10 V. S. A. 6601, provides that the generators of waste should pay disposal costs that reflect the real costs to society of waste management and disposal, the Board of Commissioners shall from time to time establish and adjust a management fee structure for the purpose of generating revenues from sources other than assessments to member municipalities, particularly concerning the operation and maintenance of any District solid waste management or resource recovery facility."

The Solid Waste Management Fee has been \$27 per ton of trash disposed since last being raised in 2013. To help balance increased costs I recommend raising the SWMF to \$30/ton in the FY2025 budget. We've done ourselves, and our community, a disservice by not keeping pace with inflation and have set an unrealistic expectation that responsible solid waste management is somehow not a costly function. The SWMF represents approximately 20% of FY2025 budgeted revenue; Prior years have seen the SWMF revenue represent over 30% of District revenue. Raising the fee now will allow the District to better augment key reserves, primarily the Closed Landfill Reserve, as we are anticipating needing to invest in a leachate treatment system in the next five years in response to impending changes in national federal regulation by the US EPA.

#### For Discussion:

A recommendation for discussion and debate by the Board of Commissioners is to strike Section 8.2. "Amount of Fee" from the CSWD Ordinance, so that we no longer establish the amount in the Ordinance but instead we describe the process by which the fee shall be set. My recommendation is to follow the example of the Addison County Solid Waste Management District, who sets the fee as a component of their annual budget process. Using the annual budget process will provide ample opportunity for public comment and input, with at minimum four public meetings where the budget will be discussed by the Board. A further recommendation is to peg the SWMF to a national index, adjusted for the Northeast Region. There are two such indices that I would reference, both produced by the US Bureau of Labor Statistics. We would continue to utilize the fee model developed for us by Skumatz Economic Research Associates to validate the recommendation.

### **Proposed Motion:**

Be it Resolved that the Board of Commissioners acknowledges the receipt of a proposed Fiscal Year 2025 budget to be further developed through the normal budget process.

# Chittenden Solid Waste District FY25 Proposed Budget

	FY2	FY23 Unaudited Actuals		FY24 Approved Budget		FY25 Proposed Budget		Difference 24 to FY25	% Difference FY24 to FY25
INCOME									
Tipping Fees	\$	5,900,341	\$	6,740,521	\$	7,294,931	\$	554,410	8%
Special Materials		78,000		730,109		740,885		10,776	1%
Hazardous Waste		97,010		62,000		97,500		35,500	57%
Biosolids		1,350,510		1,404,358		1,405,000		642	0%
Solid Waste Management		3,471,599		3,335,702		3,385,728		50,026	1%
Sale of Materials		2,261,156		2,628,603		2,371,540		(257,063)	-10%
License Fees, Fines & Penalties		15,423		14,000		14,000		-	0%
Rental Income		73,500		75,000		-		(75,000)	-100%
Product Stewardship & Reimbursements		171,502		169,000		169,700		700	0%
Interest & Dividends		173,117		61,000		182,000		121,000	198%
Grant Revenue		106,850		106,470		106,470		-	0%
Equipment Sale/Trade		4,736		-		-		-	0%
Other Income		187		75,000		9,650		(65,350)	-87%
Total Income		13,703,929		15,401,763		15,777,404		375,641	2%
Cost of Sales		200,407		121,405		150,751		29,346	24%
Gross Profit		13,503,522		15,280,358		15,626,654		346,295	2%
EXPENSES									
Payroll Expenses		4,610,893		5,382,975		6,119,532		736,558	14%
Travel & Training		47,755		118,175		123,320		5,145	4%
Administrative Costs		76,149		182,885		146,730		(36,155)	-20%
Professional Fees		129,237		280,690		330,691		50,001	18%
Equipment & Fleet		614,966		772,074		1,056,262		284,188	37%
Supplies		96,300		133,644		127,263		(6,381)	-5%
Materials Management		5,567,297		6,691,366		6,775,221		83,854	1%
Property Management		542,115		597,111		604,979		7,869	1%
Promotion & Education		54,804		142,178		150,317		8,139	6%
Community Support		32,346		100,950		106,400		5,450	5%
Total Expenses		11,771,863		14,402,047		15,540,715		1,138,668	8%
Subsidies & Transfers		(1,731,660)		271,452		239,803		(31,649)	-12%
Total Excess Income		0		1,149,763		325,741		(824,022)	-72%
Maintenance & Roll Off Distribution		488,544		680,150		718,543		38,392	6%