

## MEMORANDUM

TO: Executive Board of Commissioners

FROM: Josh Tyler

DATE: November 6, 2019

RE: Maintenance Plow Truck Purchase

Staff budgeted the purchase of a new Maintenance Plow/Dump Truck for FY 2020 as the existing truck has reached its seven (7) year replacement schedule. A Request for Bids (RFB) was issued September 11, 2019, to eight (8) local truck dealers as well as posted in the Burlington Free Press. CSWD received three (3) bids from the following truck dealers: Cody Chevrolet, Clark's Truck Center and Heritage Ford. The Results from the RFB are presented:

### Purchase Costs

	Heritage Ford	Cody Chevrolet	Clarks Truck Center
Base Price	\$ 48,116.00	\$ 51,363.53	\$ 53,267.00
Plow/Dump/Sand Package	\$ 35,828.00	\$ 35,828.00	\$ 35,828.00
<b>Total</b>	<b>\$ 83,944.00</b>	<b>\$ 87,191.53</b>	<b>\$ 89,095.00</b>

### service

Performance/experience	Poor	Good	Good
location	South Burlington	Montpelier	Jericho

The new Maintenance Plow/Dump Truck was included in the FY 2020 Capital Budget for \$70,000. Staff has reached out to multiple local truck dealers regarding the resale value of the existing Maintenance Plow/Dump Truck and it is estimated at \$25,000 to \$35,000. Staff would like to purchase a new Maintenance Plow/Dump Truck for an initial cost that exceeds the budgeted \$70,000 and sell the existing Plow/Dump Truck for an amount not less than \$20,000. The net of the total transaction would result in an amount lower than the budgeted \$70,000. Upon review of the bids staff is recommending the purchase of a Maintenance Plow/Dump Truck from Cody Chevrolet.

**BE IT RESOLVED that the Executive Board of Commissioners authorizes the purchase of a new Maintenance Plow/Dump Truck from Cody Chevrolet, located in Montpelier, Vermont in the amount of \$87,191.53.**