

MEMORANDUM

TO: Executive Board of Commissioners
FROM: Josh Tyler
DATE: December 4, 2019
RE: Maintenance Plow/Dump Truck Purchase

Staff brought the purchase of a new Maintenance Plow/Dump Truck to the Executive board at the November 12th meeting and received direction to get alternative pricing regarding the dump bed (stainless steel vs rolled steel).

For Review:

- Staff budgeted the Capital Purchase of a new Maintenance Plow/Dump Truck for FY 2020
- A Request for Bids (RFB) was issued September 11, 2019
- CSWD received three (3) bids from local truck dealers

Purchase Costs

	Heritage Ford	Cody Chevrolet	Clarks Truck Center
Total Cost with stainless steel bed	\$83,944.00	\$87,191.53	\$89,095.00
Total Cost with rolled-steel bed	\$79,342.00	\$82,589.53	\$84,493.00

Service

Performance/experience	Poor	Good	Good
location	South Burlington	Montpelier	Jericho

The difference in cost between the rolled-steel and stainless-steel bed is \$4,602.00, a 5% cost savings. It is important to note the District stores a salt/sand mixture in the bed of the truck for plowing purposes through the winter. The Plow/Dump Truck was included in the FY 2020 Capital Budget for \$70,000. Staff estimates the resale value of the existing vehicle at \$25,000 to \$35,000. Staff recommends purchasing a new Maintenance Plow/Dump Truck with a stainless steel bed for an initial cost that exceeds the budgeted \$70,000 and sell the existing Plow/Dump Truck for an amount not less than \$20,000. The net of the total transaction would result in an amount lower than the budgeted \$70,000. Upon review of the bids staff is recommending the purchase of a Maintenance Plow/Dump Truck from Cody Chevrolet.

BE IT RESOLVED that the Executive Board of Commissioners authorizes the purchase of a new Maintenance Plow/Dump Truck from Cody Chevrolet, located in Montpelier, Vermont in the amount of \$87,191.53.