

MEMORANDUM

TO: Board of Commissioners

FROM: Dan Goossen, Josh Tyler

DATE: February 26, 2020

RE: RFP No. 20200121– ODF Windrow Turner Procurement

Staff issued a Request for Proposal (RFP) towards the procurement of a straddle-type windrow turner on January 20, 2020. The windrow turner is a critical tool identified by multiple consultants to facilitate the efficient processing of compost feedstock, compost windrows, and blending of finished products as part of a modified operation. RFP No. 20200121— ODF Windrow Turner Procurement was posted online to the VT Business Registry and was also emailed to five vendors. Four bids were received from three vendors:

Dealer	Scarab International	Simplicity Engineering	Simplicity Engineering	Ecoverse
Manufacturer	Scarab International	Komptech	Komptech	Backhus
Model	2019 18x7 D5, SN 490	Topturn X63 - 4WD	Topturn X63 - Tracked	A55
Base Price	\$553,536	\$465,000	\$465,000	\$396,966
Delivery schedule	immediately	1-2 weeks	6-8 weeks	10 weeks
Subtotal	\$530,859	\$465,000	\$465,000	\$396,966
Trade-in Value				
McCloskey 516	\$2,500	\$8,000	\$8,000	\$19,800
Powerscreen 620	\$2,500	\$12,000	\$12,000	\$6,200
Totals	\$525,859	\$445,000	\$445,000	\$370,966

The RFP selection criteria were:

- Delivery Schedule 10%
- Thoroughness of Proposal 10%
- Quality of Equipment Service 30%
- Proposal Cost 50%

Using this criterion, Ecoverse Industries and Simplicity Engineering were selected for an in-depth review of the Backhus A55 and Komptech Topturn X63, respectively. Staff reached out to each sales representative with specific questions regarding equipment service and training options. Both bidders were able to provide an onsite demonstration at the CSWD Organics Diversion Facility. District staff budgeted \$500,000 in FY 2020 Capital Projects for this procurement. Based on the selection criteria District staff is recommending the purchase of a Backhus A55 windrow turner from Ecoverse Industries. Due to the critical nature of this piece of equipment

staff is requesting additional diagnostic training from Ecoverse Industries to develop a robust internal maintenance program at a cost not to exceed \$9,000.00.

This purchase is eligible for partial reimbursement according to the terms of the grant awarded to CSWD by the Agency of Natural Resources. After reimbursement the final cost to the District will not exceed \$222,580.00.

BE IT RESOLVED that the Board of Commissioners authorizes the Executive Director to enter into a contractual agreement for the purchase of Backhus A55 straddle-type windrow turner from Ecoverse Industries of Avon, Ohio for an amount not to exceed \$380,000.00.