

FY22 Budget
Organics Diversion

	FY22 Budget	FY21 Budget	FY20 Actuals	CY20 Actuals	FY22 Budget change from FY21 Budget (\$)	FY22 Budget change from FY21 Budget (%)
Ordinary Income/Expense						
Income						
4030 · Organics Diversion						
4031 · GMC FEEDSTOCK	313,238.22	323,950.00	303,678.75	328,023.37	(10,711.78)	-3%
Total 4030 · Organics Diversion	<u>313,238.22</u>	<u>323,950.00</u>	<u>303,678.75</u>	<u>328,023.37</u>	<u>(10,711.78)</u>	-3%
Total 4000 · TIPPING FEES	313,238.22	323,950.00	303,678.75	328,023.37	(10,711.78)	-3%
4100 · MATERIAL SALES						
4230 · Organics Diversion Facility						
4231 · Compost	679,591.52	526,097.00	755,782.65	743,120.98	153,494.52	
4232 · GMC Credit	-	-	(452.25)	(150.00)	-	
4233 · GMC Delivery Fee	-	-	58,043.75	58,583.75	-	
Total 4230 · Organics Diversion Facility	<u>-</u>	<u>526,097.00</u>	<u>813,374.15</u>	<u>801,554.73</u>	<u>(526,097.00)</u>	
4170 · MAT SALES OVER/UNDER	-	-	191.78	(0.25)	-	
Total 4100 · MATERIAL SALES	679,591.52	526,097.00	813,565.93	-	153,494.52	29%
4150 · SALE OF COLLECTED WASTE						
4153 · SCRAP METAL	-	-	93.41	-	-	
Total 4150 · SALE OF COLLECTED WASTE	<u>-</u>	<u>-</u>	<u>93.41</u>	<u>-</u>	<u>-</u>	
4800 · GRANT REVENUE						
Total Income	<u>992,829.74</u>	<u>850,047.00</u>	<u>1,117,338.09</u>	<u>1,279,672.33</u>	<u>142,782.74</u>	17%
Cost of Goods Sold						
5000 · Cost of Goods Sold						
5010 · Organics Diversion COGS						
5011 · Compost	77,738.00	62,395.00	218,777.85	232,789.50	15,343.00	25%
5012 · Topsoil	8,367.98	11,594.00	7,789.04	5,251.07	(3,226.03)	-28%
5013 · Garden Mix	36,889.13	25,582.00	48,495.02	42,969.18	11,307.13	44%
Total 5010 · Organics Diversion COGS	<u>122,995.10</u>	<u>99,571.00</u>	<u>275,061.91</u>	<u>281,009.75</u>	<u>23,424.10</u>	24%
Total 5000 · Cost of Goods Sold	<u>122,995.10</u>	<u>99,571.00</u>	<u>275,061.91</u>	<u>281,009.75</u>	<u>23,424.10</u>	24%
Total COGS	<u>-</u>	<u>99,571.00</u>	<u>275,061.91</u>	<u>281,009.75</u>	<u>(99,571.00)</u>	-100%
Gross Profit	869,834.64	750,476.00	842,276.18	998,662.58	119,358.64	16%

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Expense						
6000 · PAYROLL EXPENSES						
6010 · SALARIES AND WAGES						
6011 · SALARIES	95,618.00	109,108.00	81,941.03	83,091.70	(13,490.00)	-12%
6012 · WAGES-HOURLY	234,086.00	196,802.00	203,580.10	185,951.40	37,284.00	19%
6014 · OVERTIME	2,737.00	2,126.00	1,652.90	2,719.91	611.00	29%
6010 · SALARIES AND WAGES - Other	-	-	8,479.16	31,449.27	-	
Total 6010 · SALARIES AND WAGES	<u>332,441.00</u>	<u>308,036.00</u>	<u>295,653.19</u>	<u>303,212.28</u>	<u>24,405.00</u>	<u>8%</u>
6015 · BENEFITS - TAXABLE						
6017 · WELLNESS BENEFIT	-	-	(100.00)	(200.00)	-	
Total 6015 · BENEFITS - TAXABLE	<u>-</u>	<u>-</u>	<u>(100.00)</u>	<u>(200.00)</u>	<u>-</u>	
6020 · BENEFITS						
6021 · FICA	26,613.00	25,519.00	27,902.79	24,916.53	1,094.00	4%
6022 · UNEMPLOYMENT	557.00	406.00	65.87	65.87	151.00	37%
6023 · RETIREMENT BENEFITS	18,628.00	18,355.00	19,561.94	17,883.31	273.00	1%
6024 · LIFE/DISABILITY INSURANCE	3,644.00	3,528.00	3,651.14	3,337.04	116.00	3%
6025 · WORKERS COMPENSATION	13,995.00	12,389.00	10,352.55	10,648.58	1,606.00	13%
6026 · DENTAL INSURANCE	5,572.00	5,034.00	4,534.41	4,234.73	538.00	11%
6027 · HEALTH INSURANCE - Premiums	87,745.00	52,206.00	-	-	35,539.00	68%
6027.01 · HRA CONTRIBUTION EXPENSE	-	-	6,192.39	5,636.75	-	
6027 · HEALTH INSURANCE - Premiums - Other	-	-	36,876.08	35,225.55	-	
Total 6027 · HEALTH INSURANCE - Premiums	<u>-</u>	<u>-</u>	<u>43,068.47</u>	<u>40,862.30</u>	<u>-</u>	
6028 · HSA CSWD EXP	-	-	8,500.00	8,500.00	-	
Total 6020 · BENEFITS	<u>156,754.00</u>	<u>117,437.00</u>	<u>117,637.17</u>	<u>110,448.36</u>	<u>39,317.00</u>	<u>33%</u>
6030 · BENEFITS - TAXABLE*						
6031 · HEALTH INSURANCE - OPT OUT	6,250.00	13,094.00	10,744.97	12,042.44	(6,844.00)	-52%
Total 6030 · BENEFITS - TAXABLE*	<u>6,250.00</u>	<u>13,094.00</u>	<u>10,744.97</u>	<u>12,042.44</u>	<u>(6,844.00)</u>	<u>-52%</u>
Total 6000 · PAYROLL EXPENSES	<u>495,445.00</u>	<u>438,567.00</u>	<u>423,935.33</u>	<u>425,503.08</u>	<u>56,878.00</u>	<u>13%</u>

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6100 · TRAVEL & TRAINING						
6111 · CONFERENCES	2,900.00	400.00	1,073.49	901.41	2,500.00	625%
6121 · STAFF TRAINING & EDUCATION	5,500.00	4,950.00	1,080.30	(147.40)	550.00	11%
6131 · MEMBERSHIP DUES	5,240.00	5,225.00	5,880.00	5,230.00	15.00	0%
6141 · SUBSCRIPTIONS	-	-	137.00	-	-	
Total 6100 · TRAVEL & TRAINING	<u>13,640.00</u>	<u>10,575.00</u>	<u>8,170.79</u>	<u>5,984.01</u>	<u>3,065.00</u>	29%
6200 · ADMINISTRATIVE COSTS						
6211 · BUSINESS TRAVEL	784.00	666.00	337.42	32.20	118.00	18%
6231 · BANK FEES	4,091.52	2,299.00	4,198.78	6,066.01	1,792.52	78%
6232 · BAD DEBT EXPENSE	-	-	(46.27)	9.73	-	
6281 · TEAM MOTIVATION	-	250.00	-	-	(250.00)	-100%
Total 6200 · ADMINISTRATIVE COSTS	<u>4,875.52</u>	<u>3,215.00</u>	<u>4,489.93</u>	<u>6,107.94</u>	<u>1,660.52</u>	52%
6300 · PROFESSIONAL FEES						
6331 · ENGINEERING	1,050.00	1,500.00	3,565.00	2,655.00	(450.00)	-30%
6341 · LEGAL SERVICES	1,150.00	1,125.00	533.00	14,122.00	25.00	2%
6351 · IT DEVELOPMENT	-	500.00	204.00	204.00	(500.00)	-100%
6361 · CONSULTING	-	-	26,300.00	17,200.00	-	
6399 · OTHER PROF SERVICES	-	-	172.23	172.23	-	
Total 6300 · PROFESSIONAL FEES	<u>2,200.00</u>	<u>3,125.00</u>	<u>30,774.23</u>	<u>34,353.23</u>	<u>(925.00)</u>	-30%

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6400 · EQUIPMENT AND FLEET						
6410 · LARGE EQUIPMENT						
6412 · LARGE EQ - MAINT & PARTS	25,039.00	18,302.00	25,258.87	10,468.04	6,737.00	37%
6413 · LARGE EQ - SERVICE CONTRACT	-	-	3,260.16	8,762.80	-	
6415 · LARGE EQ -MAINT CONTRACTOR	10,731.00	2,034.00	8,272.18	2,089.49	8,697.00	428%
6416 · SCALE CERTIFICATION AND MAINT	5,000.00	3,725.00	1,700.00	1,040.00	1,275.00	34%
6417 · LARGE EQUIPMENT PURCHASES	14,750.00	-	-	-	14,750.00	
6419 · EQUIPMENT CONTINGENCY	86,000.00	62,800.00	19,260.27	12,038.88	23,200.00	37%
Total 6410 · LARGE EQUIPMENT	<u>141,520.00</u>	<u>86,861.00</u>	<u>57,751.48</u>	<u>34,399.21</u>	<u>54,659.00</u>	<u>63%</u>
6420 · GENERAL EQUIPMENT						
6421 · SMALL EQUIPMENT	3,250.00	2,750.00	5,884.76	2,621.18	500.00	18%
6422 · OFFICE EQUIPMENT	250.00	-	109.00	-	250.00	
6424 · SAFETY EQUIPMENT	652.00	447.00	1,048.30	725.29	205.00	46%
Total 6420 · GENERAL EQUIPMENT	<u>4,152.00</u>	<u>3,197.00</u>	<u>7,042.06</u>	<u>3,346.47</u>	<u>955.00</u>	<u>30%</u>
6440 · INFORMATION TECHNOLOGY						
6441 · PURCHASE, LEASE, OR LICENSE	-	-	999.00	999.00	-	
6442 · HARDWARE AND EQUIPMENT	2,000.00	-	-	-	2,000.00	
6443 · SYSTEMS MAINTENANCE	-	-	-	-	-	
6445 · TELECOMMUNICATIONS	5,552.40	936.00	1,427.56	2,683.22	4,616.40	493%
Total 6440 · INFORMATION TECHNOLOGY	<u>7,552.40</u>	<u>936.00</u>	<u>2,426.56</u>	<u>3,682.22</u>	<u>6,616.40</u>	<u>707%</u>
6450 · FLEET MAINTENANCE						
6453 · FM - TIRE REPLACEMENT/REPAIR	5,000.00	14,000.00	5,967.14	5,967.14	(9,000.00)	-64%
6454 · FM REPAIR - OUTSIDE CONTRACTOR	9,750.00	2,300.00	9,631.35	9,340.88	7,450.00	324%
6455 · FM - PARTS	22,750.00	20,700.00	8,094.51	14,724.87	2,050.00	10%
6456 · FM - DIESEL AND GAS	49,790.00	53,418.00	40,084.29	29,292.83	(3,628.00)	-7%
Total 6450 · FLEET MAINTENANCE	<u>87,290.00</u>	<u>90,418.00</u>	<u>63,777.29</u>	<u>59,325.72</u>	<u>(3,128.00)</u>	<u>-3%</u>
Total 6400 · EQUIPMENT AND FLEET	<u>240,514.40</u>	<u>181,412.00</u>	<u>130,997.39</u>	<u>100,753.62</u>	<u>59,102.40</u>	<u>33%</u>

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6500 · SUPPLIES						
6510 · GENERAL MATERIALS AND SUPPLIES						
6511 · MATERIALS & SUPPLIES	5,200.00	4,100.00	2,195.75	2,491.95	1,100.00	27%
6512 · FACILITY SIGNAGE	1,000.00	1,000.00	240.37	113.50	-	0%
6513 · SAFETY SUPPLIES	600.00	-	618.29	1,123.77	600.00	
6510 · GENERAL MATERIALS AND SUPPLIES - Other	-	-	398.99	-	-	
Total 6510 · GENERAL MATERIALS AND SUPPLIES	<u>6,800.00</u>	<u>5,100.00</u>	<u>3,453.40</u>	<u>3,729.22</u>	<u>1,700.00</u>	33%
6520 · GEN OFFICE SUPPLIES						
6521 · OFFICE SUPPLIES	1,000.00	1,000.00	873.84	1,113.79	-	0%
6522 · BOTTLED WATER	518.40	442.00	369.75	314.35	76.40	17%
6523 · POSTAGE	30.00	-	482.54	397.80	30.00	
6520 · GEN OFFICE SUPPLIES - Other	-	-	140.99	140.99	-	
Total 6520 · GEN OFFICE SUPPLIES	<u>1,548.40</u>	<u>1,442.00</u>	<u>1,867.12</u>	<u>1,966.93</u>	<u>106.40</u>	7%
6541 · UNIFORMS	3,785.00	1,965.00	1,292.83	1,608.38	1,820.00	93%
6542 · PERSONAL PROTECTIVE EQUIPMENT	600.00	500.00	388.76	252.25	100.00	20%
Total 6540 · EMPLOYEE CLOTHING	<u>4,385.00</u>	<u>2,465.00</u>	<u>1,681.59</u>	<u>1,860.63</u>	<u>1,920.00</u>	78%
Total 6500 · SUPPLIES	<u>12,733.40</u>	<u>9,007.00</u>	<u>7,002.11</u>	<u>7,556.78</u>	<u>3,726.40</u>	41%

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6600 · MATERIALS MANAGEMENT				-		
6610 · TRUCKING AND HAULING				-		
6611 · HAULING SERVICES	920.00	800.00	1,440.00	1,005.00	120.00	15%
6612 · PRODUCT DELIVERY	-	-	57,480.00	58,780.00	-	
Total 6610 · TRUCKING AND HAULING	<u>920.00</u>	<u>800.00</u>	<u>58,920.00</u>	<u>59,785.00</u>	<u>120.00</u>	<u>15%</u>
6620 · DISPOSAL FEES				-		
6621 · TRASH DISPOSAL	33,942.50	9,000.00	7,554.20	7,525.76	24,942.50	277%
6626 · TIRES DISPOSAL FEE	-	-	28.00	-	-	
6620 · DISPOSAL FEES - Other	-	-	1,240.96	15,250.48	-	
Total 6620 · DISPOSAL FEES	<u>33,942.50</u>	<u>9,000.00</u>	<u>8,823.16</u>	<u>22,776.24</u>	<u>24,942.50</u>	<u>277%</u>
6640 · LEACHATE						
6641 · LEACHATE HAULING	1,932.00	1,161.00	384.33	256.60	771.00	66%
6642 · LEACHATE TESTING	210.00	210.00	-	-	-	0%
6643 · LEACHATE TREATMENT	1,050.00	2,320.00	1,387.82	1,387.82	(1,270.00)	-55%
Total 6640 · LEACHATE	<u>3,192.00</u>	<u>3,691.00</u>	<u>1,772.15</u>	<u>1,644.42</u>	<u>(499.00)</u>	<u>-14%</u>
6650 · TESTING						
6651 · GROUND WATER TESTING	8,388.04	7,388.00	7,045.58	6,700.51	1,000.04	14%
6652 · PRODUCT TESTING	10,268.00	8,713.00	4,836.05	3,959.65	1,555.00	18%
6650 · TESTING - Other	-	-	726.44	671.44	-	
Total 6650 · TESTING	<u>18,656.04</u>	<u>16,101.00</u>	<u>12,608.07</u>	<u>11,405.28</u>	<u>2,555.04</u>	<u>16%</u>
Total 6600 · MATERIALS MANAGEMENT	<u>56,710.54</u>	<u>29,592.00</u>	<u>82,123.38</u>	<u>95,610.94</u>	<u>27,118.54</u>	<u>92%</u>

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6700 · PROPERTY MANAGEMENT						
6712 · MOWING	3,400.00	3,000.00	2,603.75	3,182.50	400.00	13%
6713 · PLOWING	-	12,212.00	-	-	(12,212.00)	-100%
6714 · BUILDING MAINTENANCE	14,400.00	2,000.00	7,198.74	8,490.55	12,400.00	620%
6715 · SKILLED LABOR	-	-	500.36	137.00	-	
6716 · SAFETY MONITOR AND INSPECTION	545.00	540.00	971.00	1,173.23	5.00	1%
Total 6710 · BUILDING & LAND	<u>18,345.00</u>	<u>17,752.00</u>	<u>11,273.85</u>	<u>12,983.28</u>	<u>593.00</u>	<u>3%</u>
6720 · UTILITIES						
6721 · ELECTRICITY	17,644.00	8,868.00	10,417.49	11,983.90	8,776.00	99%
6722 · HEATING FUEL	5,580.00	7,980.00	3,891.98	2,493.30	(2,400.00)	-30%
6724 · WATER/SEWER	4,380.52	6,339.00	1,326.00	2,551.00	(1,958.48)	-31%
Total 6720 · UTILITIES	<u>27,604.52</u>	<u>23,187.00</u>	<u>15,635.47</u>	<u>17,028.20</u>	<u>4,417.52</u>	<u>19%</u>
6730 · COMMERCIAL INSURANCE						
6731 · COMMERCIAL INSURANCE PREMIUM	9,582.16	11,654.00	10,445.46	10,173.98	(2,071.84)	-18%
Total 6730 · COMMERCIAL INSURANCE	<u>9,582.16</u>	<u>11,654.00</u>	<u>10,445.46</u>	<u>10,173.98</u>	<u>(2,071.84)</u>	<u>-18%</u>
6740 · GOVT FEES & TAXES						
6741 · HOST TOWN FEES	8,406.61	6,345.00	8,787.08	8,794.71	2,061.61	32%
6743 · PYMT FOR MUNIC SVCS	6,349.96	6,225.00	5,929.00	6,050.00	124.96	2%
6746 · PERMITS	1,020.00	1,020.00	400.00	560.00	-	0%
Total 6740 · GOV'T FEES & TAXES	<u>15,776.57</u>	<u>13,590.00</u>	<u>15,116.08</u>	<u>15,404.71</u>	<u>2,186.57</u>	<u>16%</u>
Total 6700 · PROPERTY MANAGEMENT	<u>71,308.25</u>	<u>66,183.00</u>	<u>52,470.86</u>	<u>55,590.17</u>	<u>5,125.25</u>	<u>8%</u>
6800 · PROMOTION & EDUCATION						
6812 · ADVERTISING	2,520.00	2,520.00	985.00	178.43	-	0%
6813 · PRINTING	1,500.00	2,335.00	-	314.50	(835.00)	-36%
6821 · DONATIONS	3,000.00	3,000.00	-	-	-	0%
Total 6800 · PROMOTION & EDUCATION	<u>7,020.00</u>	<u>7,855.00</u>	<u>985.00</u>	<u>492.93</u>	<u>(835.00)</u>	<u>-11%</u>

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6900 · INTERDEPARTMENTAL CHARGES						
6901 · MAINTENANCE & ROLL OFF CHARGES	34,055.00	33,833.00	41,310.86	40,058.22	222.00	1%
Total 6900 · INTERDEPARTMENTAL CHARGES	34,055.00	33,833.00	41,310.86	40,058.22	222.00	1%
6950 · CAPITAL EXPENSES & ALLOCATION						
6952 · BUILDING AND BUILDING REPAIR	-	-	-	4,895.00	-	
6953 · SITEWORK	-	-	-	711,726.92	-	
6954 · CAPITAL EQUIPMENT	-	-	-	370,966.00	-	
6955 · DESIGN /PERMITS	-	-	-	15,178.62	-	
Total 6950 · CAPITAL EXPENSES & ALLOCATION	-	-	-	1,102,766.54	-	
Total Expense	938,502.11	783,364.00	782,259.88	1,874,777.46	155,138.11	20%
Net Ordinary Income	(68,667.47)	(32,888.00)	60,016.30	(876,114.88)	(35,779.47)	109%
Other Income/Expense						
Other Income						
7000 · CONTRIBUTIONS AND ALLOCATIONS						
7200 · Support Allocations						
7208 · Support Allocations Contributed	-	-	(43,780.04)	(43,780.04)	-	
Total 7200 · Support Allocations	-	-	(43,780.04)	(43,780.04)	-	
Total 7000 · CONTRIBUTIONS AND ALLOCATIONS	-	-	(43,780.04)	(43,780.04)	-	
7500 · SUBSIDIES AND TRANSFERS						
7510 · SWMF SUBSIDY	-	32,888.00	190,373.74	190,373.74	(32,888.00)	-100%
7511 · OPERATING SUBSIDY	68,667.47	-	-	-	68,667.47	
Total 7520 · INTERNAL TRANSFERS	68,667.47	-	-	-	68,667.47	
Total 7500 · SUBSIDIES AND TRANSFERS	68,667.47	32,888.00	190,373.74	190,373.74	35,779.47	109%
Total Other Income	68,667.47	32,888.00	146,593.70	146,593.70	35,779.47	109%
Other Expense						
Total Other Expense	-	-	-	-	-	
Net Other Income	68,667.47	32,888.00	146,593.70	146,593.70	35,779.47	109%
Net Income	(0.00)	-	206,610.00	(729,521.18)	(0.00)	