

FY22 Budget
O&C

	FY22 Budget	FY21 Budget	FY20 Actuals	CY20 Actuals	FY22 Budget change from FY21 Budget (\$)	FY22 Budget change from FY21 Budget (%)
Ordinary Income/Expense						
Income						
4241 · Bins & Containers	<u>44,510.00</u>	<u>21,293.00</u>	<u>26,282.98</u>	<u>46,581.41</u>	<u>23,217.00</u>	109%
Total 4200 · Sale of Materials	<u>44,510.00</u>	<u>21,293.00</u>	<u>26,282.98</u>	<u>46,581.41</u>	<u>23,217.00</u>	109%
4800 · GRANT REVENUE	<u>-</u>	<u>-</u>	<u>-</u>	<u>284.93</u>	<u>-</u>	
Total Income	<u>44,510.00</u>	<u>21,293.00</u>	<u>26,282.98</u>	<u>46,866.34</u>	<u>23,217.00</u>	109%
Cost of Goods Sold						
5000 · Cost of Goods Sold						
5041 · BINS	<u>31,885.00</u>	<u>21,946.00</u>	<u>30,640.47</u>	<u>42,717.70</u>	<u>9,939.00</u>	45%
Total 5040 · O&C COGS	<u>31,885.00</u>	<u>21,946.00</u>	<u>30,640.47</u>	<u>42,717.70</u>	<u>9,939.00</u>	45%
Total 5000 · Cost of Goods Sold	<u>31,885.00</u>	<u>21,946.00</u>	<u>30,640.47</u>	<u>42,717.70</u>	<u>9,939.00</u>	45%
Gross Profit	<u>12,625.00</u>	<u>(653.00)</u>	<u>(4,357.49)</u>	<u>4,148.64</u>	<u>13,278.00</u>	-2033%

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Expense						
6000 · PAYROLL EXPENSES						
6010 · SALARIES AND WAGES						
6011 · SALARIES	246,018.00	238,697.00	224,180.61	227,613.83	7,321.00	3%
6012 · WAGES-HOURLY	259,646.00	211,141.00	215,516.18	209,165.92	48,505.00	23%
6014 · OVERTIME	202.00	194.00	2,089.06	1,953.83	8.00	4%
6010 · ACCRUED WAGES & VACATION	-	-	12,013.05	35,007.98	-	
Total 6010 · SALARIES AND WAGES	<u>505,866.00</u>	<u>450,032.00</u>	<u>453,798.90</u>	<u>473,741.56</u>	<u>55,834.00</u>	12%
6015 · BENEFITS - TAXABLE						
6017 · WELLNESS BENEFIT	-	-	-	(100.00)	-	
Total 6015 · BENEFITS - TAXABLE	<u>-</u>	<u>-</u>	<u>-</u>	<u>(100.00)</u>	<u>-</u>	
6020 · BENEFITS						
6021 · FICA	39,454.40	35,228.00	39,151.95	36,953.47	4,226.40	12%
6022 · UNEMPLOYMENT	717.60	530.00	105.06	105.06	187.60	35%
6023 · RETIREMENT BENEFITS	27,898.79	25,350.00	23,904.66	25,579.37	2,548.79	10%
6024 · LIFE/DISABILITY INSURANCE	5,445.21	4,942.00	5,268.28	4,949.34	503.21	10%
6025 · WORKERS COMPENSATION	2,000.00	1,302.00	699.59	753.27	698.00	54%
6026 · DENTAL INSURANCE	6,955.58	6,118.00	4,828.76	4,783.16	837.58	14%
6027 · HEALTH INSURANCE - Premiums	131,691.28	121,859.00	-	-	9,832.28	8%
6027.01 · HRA CONTRIBUTION EXPENSE	-	-	8,186.65	7,901.34	-	
6027 · HEALTH INSURANCE - Premiums - Other	-	-	66,446.07	69,791.89	-	
Total 6027 · HEALTH INSURANCE - Premiums	-	-	74,632.72	77,693.23	-	
6028 · HSA CSWD EXP	-	-	18,487.50	18,487.50	-	
Total 6020 · BENEFITS	<u>214,162.86</u>	<u>195,329.00</u>	<u>167,078.52</u>	<u>169,304.40</u>	<u>18,833.86</u>	10%
6030 · BENEFITS - TAXABLE*						
6031 · HEALTH INSURANCE - OPT OUT	-	-	2,820.50	868.00	-	
Total 6030 · BENEFITS - TAXABLE*	<u>-</u>	<u>-</u>	<u>2,820.50</u>	<u>868.00</u>	<u>-</u>	
Total 6000 · PAYROLL EXPENSES	<u>720,028.86</u>	<u>645,361.00</u>	<u>623,697.92</u>	<u>643,813.96</u>	<u>74,667.86</u>	12%

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	FY22 Budget	FY21 Budget	FY20 Actuals	CY20 Actuals	FY22 Budget change from FY21 Budget (\$)	FY22 Budget change from FY21 Budget (%)
6100 · TRAVEL & TRAINING						
6111 · CONFERENCES	7,200.00	450.00	3,573.57	300.00	6,750.00	1500%
6121 · STAFF TRAINING & EDUCATION	5,050.00	-	1,561.00	233.00	5,050.00	
6131 · MEMBERSHIP DUES	1,400.00	1,200.00	1,200.00	1,200.00	200.00	17%
6141 · SUBSCRIPTIONS	150.00	150.00	137.89	105.89	-	0%
Total 6100 · TRAVEL & TRAINING	<u>13,800.00</u>	<u>1,800.00</u>	<u>6,472.46</u>	<u>1,838.89</u>	<u>12,000.00</u>	667%
6200 · ADMINISTRATIVE COSTS						
6211 · BUSINESS TRAVEL	9,438.00	7,438.00	5,381.56	1,353.67	2,000.00	27%
6251 · COMMUNITY CLEAN UP FUND	15,000.00	15,000.00	15,045.94	-	-	0%
6252 · INCENTIVE GRANTS	15,000.00	8,000.00	14,720.63	11,362.44	7,000.00	88%
Total 6250 · GRANTS	<u>30,000.00</u>	<u>23,000.00</u>	<u>29,766.57</u>	<u>11,362.44</u>	<u>7,000.00</u>	30%
6253 · GREEN UP DAY	7,000.00	9,200.00	9,220.00	7,020.00	(2,200.00)	-24%
6281 · TEAM MOTIVATION	400.00	-	-	-	400.00	
Total 6200 · ADMINISTRATIVE COSTS	<u>46,838.00</u>	<u>39,888.00</u>	<u>44,368.13</u>	<u>19,736.11</u>	<u>6,950.00</u>	17%
6300 · PROFESSIONAL FEES						
6351 · IT DEVELOPMENT	-	-	9,675.00	9,984.60	-	
6361 · CONSULTING	15,000.00	6,160.00	1,930.00	1,243.96	8,840.00	144%
6381 · LOBBYIST FEES	75.00	-	15.00	15.00	75.00	
6399 · OTHER PROF SERVICES	3,100.00	-	22,836.65	14,598.97	3,100.00	
Total 6300 · PROFESSIONAL FEES	<u>18,175.00</u>	<u>6,160.00</u>	<u>34,456.65</u>	<u>25,842.53</u>	<u>12,015.00</u>	195%
6400 · EQUIPMENT AND FLEET						
6420 · GENERAL EQUIPMENT						
6422 · OFFICE EQUIPMENT	-	-	21.72	21.72	-	
Total 6420 · GENERAL EQUIPMENT	<u>-</u>	<u>-</u>	<u>21.72</u>	<u>21.72</u>	<u>-</u>	
6440 · INFORMATION TECHNOLOGY						
6441 · PURCHASE, LEASE, OR LICENSE	-	-	15.16	-	-	
6445 · TELECOMMUNICATIONS	5,376.00	5,376.00	3,394.55	2,935.68	-	0%
Total 6440 · INFORMATION TECHNOLOGY	<u>5,376.00</u>	<u>5,376.00</u>	<u>3,409.71</u>	<u>2,935.68</u>	<u>-</u>	0%
Total 6400 · EQUIPMENT AND FLEET	<u>5,376.00</u>	<u>5,376.00</u>	<u>3,431.43</u>	<u>2,957.40</u>	<u>-</u>	0%

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6500 · SUPPLIES						
6510 · GENERAL MATERIALS AND SUPPLIES						
6511 · MATERIALS & SUPPLIES	500.00	875.00	115.73	37.99	(375.00)	-43%
6513 · SAFETY SUPPLIES	-	-	94.07	-	-	
6514 · BINS - NOT SOLD	-	165.00	14,578.00	-	(165.00)	-100%
Total 6510 · GENERAL MATERIALS AND SUPPLIES	<u>500.00</u>	<u>1,040.00</u>	<u>14,787.80</u>	<u>37.99</u>	<u>(540.00)</u>	<u>-52%</u>
6520 · GEN OFFICE SUPPLIES						
6521 · OFFICE SUPPLIES	150.00	-	242.73	251.66	150.00	
6523 · POSTAGE	7,000.00	1,585.00	63.00	0.55	5,415.00	342%
Total 6520 · GEN OFFICE SUPPLIES	<u>7,150.00</u>	<u>1,585.00</u>	<u>305.73</u>	<u>252.21</u>	<u>5,565.00</u>	<u>351%</u>
6540 · EMPLOYEE CLOTHING						
6541 · UNIFORMS	250.00	200.00	124.99	-	50.00	25%
6542 · PERSONAL PROTECTIVE EQUIPMENT	60.00	60.00	-	-	-	0%
Total 6540 · EMPLOYEE CLOTHING	<u>310.00</u>	<u>260.00</u>	<u>124.99</u>	<u>-</u>	<u>50.00</u>	<u>19%</u>
Total 6500 · SUPPLIES	<u>7,960.00</u>	<u>2,885.00</u>	<u>15,218.52</u>	<u>290.20</u>	<u>5,075.00</u>	<u>176%</u>
6800 · PROMOTION & EDUCATION						
6812 · ADVERTISING	96,828.00	57,600.00	78,080.36	64,719.24	39,228.00	68%
6813 · PRINTING	49,755.20	19,540.00	10,003.38	9,439.12	30,215.20	155%
6814 · EDUCATION	1,000.00	1,000.00	1,214.98	-	-	0%
6815 · WORKSHOPS	500.00	500.00	414.59	143.20	-	0%
Total 6800 · PROMOTION & EDUCATION	<u>148,083.20</u>	<u>78,640.00</u>	<u>89,713.31</u>	<u>74,301.56</u>	<u>69,443.20</u>	<u>88%</u>
Total Expense	<u>960,261.06</u>	<u>780,110.00</u>	<u>817,358.42</u>	<u>768,780.65</u>	<u>180,151.06</u>	<u>23%</u>
Net Ordinary Income	(947,636.06)	(780,763.00)	(821,715.91)	(764,632.01)	(166,873.06)	21%

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Other Income/Expense						
Other Income						
7000 · CONTRIBUTIONS AND ALLOCATIONS						
7200 · Support Allocations						
7205 · SUPPORT ALLOC OUT - OUTREACH	<u>947,636.06</u>	<u>780,763.00</u>	<u>821,715.91</u>	<u>821,715.91</u>	<u>166,873.06</u>	21%
Total 7230 · Support Allocations Distributed	<u>947,636.06</u>	<u>780,763.00</u>	<u>821,715.91</u>	<u>821,715.91</u>	<u>166,873.06</u>	21%
Total 7200 · Support Allocations	<u>947,636.06</u>	<u>780,763.00</u>	<u>821,715.91</u>	<u>821,715.91</u>	<u>166,873.06</u>	21%
Total 7000 · CONTRIBUTIONS AND ALLOCATIONS	<u>947,636.06</u>	<u>780,763.00</u>	<u>821,715.91</u>	<u>821,715.91</u>	<u>166,873.06</u>	21%
Total Other Income	<u>947,636.06</u>	<u>780,763.00</u>	<u>821,715.91</u>	<u>821,715.91</u>	<u>166,873.06</u>	21%
Other Expense						
Total Other Expense	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
Net Other Income	<u>947,636.06</u>	<u>780,763.00</u>	<u>821,715.91</u>	<u>821,715.91</u>	<u>166,873.06</u>	21%
Net Income	<u>(0.00)</u>	<u>-</u>	<u>-</u>	<u>57,083.90</u>	<u>(0.00)</u>	