HAZARDOUS WASTE

The Hazardous Waste department provides an affordable disposal option for Chittenden County residents and small businesses who generate limited quantities of hazardous waste to drop off. The department also includes the Local Color paint recycling program and retail sales. The department also operates the mobile hazardous waste collection program known as The Rover which puts on six collection events each year in six different communities.

Significant Changes from Previous Fiscal Year

- 1. Increase in Conferences to allow for two people to attend the national household hazardous waste conference.
- 2. Slight increase in personal protective equipment to account for increased cost of goods.
- 3. Slight increase in building telecommunications, electricity, and heat to account for increased costs.
- 4. Significant increase to hazardous material disposal based on increase by waste disposal vendor. Size of the increase was due to the end of a three-year contract (make up for a lack of three years of missed increases) plus inflation costs.

Key Performance Indicators

1. Compare cost per participant year over year and determine if any changes could be made to reduce overall costs.

3-Year Budget Outlook

New 3-year contract in FY24 should eliminate any significant changes to the annual budget over the next three years pertaining to disposal costs – no significant budget changes expected in other cost areas. HHW EPR bill being introduced in the legislature this year has the potential to significantly reduce overall program costs if enacted though implementation isn't likely until at least FY25.

A0400 - HAZARDOUS WASTE 30		Actual	Budget	Forecast	Change from FY	
40410 - Out of District Hazardous Waste Fee 2,302 3,000 2,000 (1,000) -33.3% 40411 - Fluorescent lights 17,876 15,000 10,000 (5,000) -33.3% 40412 - CEG 44,975 50,000 50,000 - 0.0% 40419 - HAZARDOUS WASTE 70,333 68,000 62,000 (6,000) -8.8% 42100 - Battery Sales 636 800 1,250 450 5.3% 42300 - Scrap Metal Sales 2,355 1,000 1,000 - 0.0% 42800 - Paint Sales 59,213 65,000 65,000 - 0.0% 42800 - Paint Sale Sount (17,635) (19,500) 15,000 - 0.0% 42990 - Miscellaneous Material Sales 320 3,500 5,000 1,500 42.9% 42990 - Miscellaneous Material Sales 320 3,500 5,000 1,500 42.9% 42990 - Miscellaneous Material Sales 320 3,500 5,000 1,500 42.9% 42990 - Miscellaneous Material Sales 320		FY22	FY23	FY24	\$ %	
40411 - Fluorescent lights 17,876 15,000 10,000 (5,000) - 33.3% 40412 - CEG 44,975 50,000 50,000 - 0.0% 40419 - Hazardous Waste, Miscellaneous 5,149 0.0% Total 40400 - HAZARDOUS WASTE 70,333 68,000 62,000 (6,000) -8.8% 42100 - Battery Sales 636 800 1,250 450 55.3% 42300 - Scrap Metal Sales 59,213 65,000 10,000 - 0.0% 42800 - Paint Sales 59,213 65,000 65,000 - 0.0% 42810 - Paint Sales Oscount (17,635) (19,500) (19,500) - 0.0% 42810 - Paint Sales Oscov/Under 31 0.0% 0.0% 42990 - Material Sales Oscov/Under 31 0.0% - 0.0% 45100 - Paint Reimbursement 120,579 135,000 52,750 1,950 3.8% 45100 - Paint Reimbursement 32,067 0.0% 0.0% 0.0% 45200 - Paint Reimbursement 3,93			-	-	-	
40412 - CEG 44,975 50,000 50,000 - 0.0% 40419 - Hazardous Waste, Miscellaneous 5,149 - - - 0.0% Total 40400 - HAZARDOUS WASTE 70,333 68,000 62,000 (6,000) -8.8% 42100 - Battery Sales 636 800 1,250 450 55.3% 42300 - Scrap Metal Sales 2,355 1,000 1,000 - 0.0% 42810 - Paint Sale Discount (17,635) (19,500) (19,500) - 0.0% 42990 - Miscellaneous Material Sales 320 3,500 5,000 1,500 42.9% 42990 - Material Sales Over/Under 31 - - - 0.0% 45100 - Paint Reimbursement 112,579 515,000 15,000 11,500 11,100 - 1.00 1.11 4500 - - 0.0% - 0.0% - 1.00 - 1.00 - 1.00 - 0.0% - 0.0% - 0.0% - 0.0%		•	•	•		
40419 - Hazardous Waste, Miscellaneous 5,149 - - - 0.0% Total 40400 - HAZARDOUS WASTE 70,333 68,000 62,000 (6,000) -8.8% 42100 - Battery Sales 636 800 1,250 450 56.3% 42200 - Scrap Metal Sales 2,355 1,000 1,000 - 0.0% 42800 - Paint Sale Discount (17,635) (19,500) (19,500) - 0.0% 42900 - Miscellaneous Material Sales 320 3,500 5,000 1,500 42.9% 42990 - Material Sales Over/Under 31 - - - 0.0% 45100 - Paint Reimbursement 112,579 135,000 15,000 15,000 42.9% 45100 - Paint Reimbursement 32,067 - - - 0.0% 45200 - Pesticide Reimbursement 584 1,000 - (10,000 - 10.0% 45300 - Electronics Reimbursement 5,49 1,59 1,500 (2,000) -57.1% Total 45000 - PRODUCT STEWARDSHIP AND REIMB <td>40411 - Fluorescent lights</td> <td>17,876</td> <td>15,000</td> <td>10,000</td> <td>(5,000)</td> <td>-33.3%</td>	40411 - Fluorescent lights	17,876	15,000	10,000	(5,000)	-33.3%
Total 40400 - HAZARDOUS WASTE 70,333 68,000 62,000 (6,000) -8.8% 42100 - Battery Sales 636 800 1,250 450 56.3% 42300 - Scrap Metal Sales 2,355 1,000 1,000 - 0.0% 42800 - Paint Sales 59,213 65,000 65,000 - 0.0% 42800 - Miscellaneous Material Sales 320 3,500 5,000 1,500 42.9% 42990 - Material Sales Over/Under 31 - - - 0.0% 45100 - Paint Reimbursement 112,579 135,000 120,000 15,000 -11.1% 45200 - Pesticide Reimbursement 32,067 - - - 0.0% 45300 - Elucrecinic Reimbursement 39,000 10,000 - 0.0% 45500 - Fluorecent Reimbursement 3,939 3,500 1,500 (2,000) -57.1% Total 45000 - PRODUCT STEWARDSHIP AND REIMB 176,994 149,500 131,500 (18,000) -57.1% Total 49000 - Orter, Inder Cash (10	40412 - CEG	44,975	50,000	50,000	-	0.0%
42100 - Battery Sales 636 800 1,250 450 56.3% 42300 - Scrap Metal Sales 2,355 1,000 1,000 - 0.0% 42800 - Paint Sales 59,213 65,000 65,000 - 0.0% 42810 - Paint Sale Discount (17,635) (19,500) (19,500) - 0.0% 42900 - Miscellaneous Material Sales 320 3,500 5,000 1,500 42.9% 42990 - Material Sales Over/Under 31 - - - 0.0% Total 42000 - SALE OF MATERIALS 44,919 35,000 120,000 15,000 -11.1% 45200 - Pesticide Reimbursement 32,067 - - - 0.0% 45300 - Electronics Reimbursement 32,067 - - - 0.0% 45500 - Fluorecent Reimbursement 38,40 1,000 1,000 - 0.0% 45500 - Fluorecent Reimbursement 3,93 3,500 1,500 (2,000 -57.1% Total 49000 - Orber Juder Cash (10 -	40419 - Hazardous Waste, Miscellaneous	5,149	-	-	-	0.0%
42300 - Scrap Metal Sales 2,355 1,000 1,000 - 0.0% 42800 - Paint Sales 59,213 65,000 65,000 - 0.0% 42810 - Paint Sales Discount (17,635) (19,500) (19,500) 1,500 42.99 42900 - Miscellaneous Material Sales 320 3,500 5,000 1,500 42.99 42990 - Material Sales Over/Under 31 - - - 0.0% Total 42000 - SALE OF MATERIALS 44,919 10,800 52,750 1,950 3.8% 45100 - Paint Reimbursement 112,579 135,000 120,000 (15,000) -1.11% 45200 - Pesticide Reimbursement 32,067 - - - - 0.0% 45300 - Eluctronics Reimbursement 38,000 10,000 - 0.0% 45500 - Fluorecent Reimbursement 3,939 3,500 131,500 (18,000) - 0.0% Total 45000 - PRODUCT STEWARDSHIP AND REIMB 176,994 149,500 131,500 (18,000) - 0.0% <tr< td=""><td>Total 40400 - HAZARDOUS WASTE</td><td>70,333</td><td>68,000</td><td>62,000</td><td>(6,000)</td><td>-8.8%</td></tr<>	Total 40400 - HAZARDOUS WASTE	70,333	68,000	62,000	(6,000)	-8.8%
42800 - Paint Sales 59,213 65,000 65,000 - 0.0% 42810 - Paint Sale Discount (17,635) (19,500) (19,500) - 0.0% 42900 - Miscellaneous Material Sales 320 3,500 5,000 1,500 42.9% 42990 - Material Sales Over/Under 31 - - - 0.0% Total 42000 - SALE OF MATERIALS 44,919 50,800 52,750 1,950 3.8% 45100 - Paint Reimbursement 112,579 135,000 120,000 (15,000) -11.1% 45200 - Pesticide Reimbursement 32,067 - - 0.0% 45300 - Electronics Reimbursement 584 1,000 10,000 - 0.0% 45300 - Electronics Reimbursement 3,939 3,500 1,500 (2,000) -57.1% 45500 - Fluorecent Reimbursement 3,939 3,500 1,500 (2,000) -57.1% Total 4900 - PRODUCT STEWARDSHIP AND REIMB 176,994 149,500 131,500 (18,000) -12.0% Total 49900 - Over/Under Cash <td>42100 - Battery Sales</td> <td>636</td> <td>800</td> <td>1,250</td> <td>450</td> <td>56.3%</td>	42100 - Battery Sales	636	800	1,250	450	56.3%
42810 - Paint Sale Discount (17,635) (19,500) (19,500) - 0.0% 42900 - Miscellaneous Material Sales 320 3,500 5,000 1,500 42.9% 42900 - Material Sales Over/Under 31 - - - - 0.0% Total 42000 - SALE OF MATERIALS 44,919 50,800 52,750 1,950 3.8% 45100 - Paint Reimbursement 112,579 135,000 120,000 (15,000) -11.1% 45200 - Pesticide Reimbursement 32,067 - - - 0.0% 45300 - Electronics Reimbursement 584 1,000 - (10,000) - 0.0% 45500 - Fluorecent Reimbursement 3,939 3,500 1,500 (2,000) -57.1% Total 45000 - PRODUCT STEWARDSHIP AND REIMB 176,994 149,500 131,500 (18,000) -12.0% 49910 - Over/Under Cash (10) - - - 0.0% Total 49000 - OTHER INCOME (10) - - - 0.0% Tota	42300 - Scrap Metal Sales	2,355	1,000	1,000	-	0.0%
42900 - Miscellaneous Material Sales 320 3,500 5,000 1,500 42.9% 42990 - Material Sales Over/Under 31 - - - 0.0% Total 42000 - SALE OF MATERIALS 44,919 50,800 52,750 1,950 3.8% 45100 - Paint Reimbursement 112,579 135,000 120,000 (15,000) -11.1% 45200 - Pesticide Reimbursement 32,067 - - - 0.0% 45300 - Electronics Reimbursement 584 1,000 - (1,000) -100.0% 45400 - Battery Stewardship 27,825 10,000 10,000 - 0.0% 45500 - Fluorecent Reimbursement 3,939 3,500 1,500 (2,000) -57.1% Total 45000 - PRODUCT STEWARDSHIP AND REIMB 176,994 149,500 131,500 (18,000) -12.0% 49910 - Over/Under Cash (10) - - - 0.0% Total 49900 - Miscellaneous Income (10) - - - 0.0% Total 49000 - OTHER INCOME	42800 - Paint Sales	59,213	65,000	65,000	-	0.0%
42990 - Material Sales Over/Under 31 - - - 0.0% Total 42000 - SALE OF MATERIALS 44,919 50,800 52,750 1,950 3.8% 45100 - Paint Reimbursement 112,579 135,000 120,000 (15,000) -11.1% 45200 - Pesticide Reimbursement 32,067 - - - 0.0% 45300 - Electronics Reimbursement 584 1,000 - (1,000) -100.0% 45400 - Battery Stewardship 27,825 10,000 10,000 - 0.0% 45500 - Fluorecent Reimbursement 3,939 3,500 1,500 (2,000) -57.1% Total 45000 - PRODUCT STEWARDSHIP AND REIMB 176,994 149,500 131,500 (18,000) -12.0% 49910 - Over/Under Cash (10) - - - 0.0% Total 49000 - Miscellaneous Income (10) - - - 0.0% 47000 - GRANT REVENUE 206,850 106,470 106,470 - - - 0.0% Total 40000	42810 - Paint Sale Discount	(17,635)	(19,500)	(19,500)	-	0.0%
Total 42000 - SALE OF MATERIALS 44,919 50,800 52,750 1,950 3.8% 45100 - Paint Reimbursement 112,579 135,000 120,000 (15,000) -11.1% 45200 - Pesticide Reimbursement 32,067 - - - 0.0% 45300 - Electronics Reimbursement 584 1,000 - (1,000) -10.0% 45400 - Battery Stewardship 27,825 10,000 10,000 - 0.0% 45500 - Fluorecent Reimbursement 3,939 3,500 1,500 (2,000) -57.1% Total 45000 - PRODUCT STEWARDSHIP AND REIMB 176,994 149,500 131,500 (18,000) -12.0% 49910 - Over/Under Cash (10) - - - 0.0% Total 49900 - Miscellaneous Income (10) - - - 0.0% 47000 - GRANT REVENUE 206,850 106,470 106,470 - - 0.0% Total 40000 - INCOME 499,086 374,770 352,720 (22,050) -5.9% Income	42900 - Miscellaneous Material Sales	320	3,500	5,000	1,500	42.9%
45100 - Paint Reimbursement 112,579 135,000 120,000 (15,000) -11.1% 45200 - Pesticide Reimbursement 32,067 - - - 0.0% 45300 - Electronics Reimbursement 584 1,000 - (1,000) -100.0% 45500 - Fluorecent Reimbursement 3,939 3,500 1,500 (2,000) -57.1% 45500 - Fluorecent Reimbursement 3,939 3,500 1,500 (2,000) -57.1% Total 45000 - PRODUCT STEWARDSHIP AND REIMB 176,940 149,500 131,500 (18,000) -12.0% 49910 - Over/Under Cash (10) - - - 0.0% Total 49900 - Miscellaneous Income (10) - - - 0.0% Total 49000 - OTHER INCOME (10) - - - 0.0% 47000 - GRANT REVENUE 206,850 106,470 106,470 - 0.0% Total 40000 - INCOME 499,086 374,770 352,720 (22,050) -5.9% 53000 - Paint 12,498	42990 - Material Sales Over/Under	31	-	-	-	0.0%
45200 - Pesticide Reimbursement 32,067 - - - 0.0% 45300 - Electronics Reimbursement 584 1,000 - (1,000) -100.0% 45400 - Battery Stewardship 27,825 10,000 10,000 - 0.0% 45500 - Fluorecent Reimbursement 3,939 3,500 1,500 (2,000) -57.1% Total 45000 - PRODUCT STEWARDSHIP AND REIMB 176,994 149,500 131,500 (18,000) -12.0% 49910 - Over/Under Cash (10) - - - 0.0% Total 49900 - Miscellaneous Income (10) - - - 0.0% Total 49900 - OTHER INCOME (10) - - - 0.0% 47000 - GRANT REVENUE 206,850 106,470 106,470 - - 0.0% Total 40000 - INCOME 499,086 374,770 352,720 (22,050) -5.9% Income 499,086 374,770 352,720 (22,050) -5.9% Total 50000 - COST OF GOODS SOLD 12,498 19,000 19,000 - 0.0% Gross Profit	Total 42000 - SALE OF MATERIALS	44,919	50,800	52,750	1,950	3.8%
45300 - Electronics Reimbursement 584 1,000 - (1,000) -100.0% 45400 - Battery Stewardship 27,825 10,000 10,000 - 0.0% 45500 - Fluorecent Reimbursement 3,939 3,500 1,500 (2,000) -57.1% Total 45000 - PRODUCT STEWARDSHIP AND REIMB 176,994 149,500 131,500 (18,000) -12.0% 49910 - Over/Under Cash (10) - - - 0.0% Total 49900 - Miscellaneous Income (10) - - - 0.0% Total 49000 - OTHER INCOME (10) - - - 0.0% 47000 - GRANT REVENUE 206,850 106,470 106,470 - - 0.0% Income 499,086 374,770 352,720 (22,050) -5.9% Income 499,086 374,770 352,720 (22,050) -5.9% Total 50000 - Paint 12,498 19,000 19,000 - 0.0% Cost of Sales 12,498 19,000 19,000 - 0.0% Gross Profit 486,588 35	45100 - Paint Reimbursement	112,579	135,000	120,000	(15,000)	-11.1%
45400 - Battery Stewardship 27,825 10,000 10,000 - 0.0% 45500 - Fluorecent Reimbursement 3,939 3,500 1,500 (2,000) -57.1% Total 45000 - PRODUCT STEWARDSHIP AND REIMB 176,994 149,500 131,500 (18,000) -12.0% 49910 - Over/Under Cash (10) - - - 0.0% Total 49900 - Miscellaneous Income (10) - - - 0.0% Total 49000 - OTHER INCOME (10) - - - 0.0% 47000 - GRANT REVENUE 206,850 106,470 106,470 - - 0.0% Income 499,086 374,770 352,720 (22,050) -5.9% Income 499,086 374,770 352,720 (22,050) -5.9% Total 50000 - Paint 12,498 19,000 19,000 - 0.0% Cost of Sales 12,498 19,000 19,000 - 0.0% Gross Profit 486,588 355,770 333,720 (22,050) -6.2% 60210 - Salaries 22,182 30,849 <td>45200 - Pesticide Reimbursement</td> <td>32,067</td> <td>-</td> <td>-</td> <td>-</td> <td>0.0%</td>	45200 - Pesticide Reimbursement	32,067	-	-	-	0.0%
45500 - Fluorecent Reimbursement 3,939 3,500 1,500 (2,000) -57.1% Total 45000 - PRODUCT STEWARDSHIP AND REIMB 176,994 149,500 131,500 (18,000) -12.0% 49910 - Over/Under Cash (10) - - - 0.0% Total 49900 - Miscellaneous Income (10) - - - 0.0% Total 49000 - OTHER INCOME (10) - - - 0.0% 47000 - GRANT REVENUE 206,850 106,470 106,470 - 0.0% Total 40000 - INCOME 499,086 374,770 352,720 (22,050) -5.9% Income 499,086 374,770 352,720 (22,050) -5.9% 53000 - Paint 12,498 19,000 19,000 - 0.0% Total 50000 - COST OF GOODS SOLD 12,498 19,000 19,000 - 0.0% Gross Profit 486,588 355,770 333,720 (22,050) -6.2% 60210 - Salaries 22,182 30,849 33,465 2,616 8.5% 60220 - Hourly Wages 249,668 3	45300 - Electronics Reimbursement	584	1,000	-	(1,000)	-100.0%
Total 45000 - PRODUCT STEWARDSHIP AND REIMB 176,994 149,500 131,500 (18,000) -12.0% 49910 - Over/Under Cash (10) - - - 0.0% Total 49900 - Miscellaneous Income (10) - - - 0.0% Total 49000 - OTHER INCOME (10) - - - 0.0% 47000 - GRANT REVENUE 206,850 106,470 106,470 - 0.0% Total 40000 - INCOME 499,086 374,770 352,720 (22,050) -5.9% Income 499,086 374,770 352,720 (22,050) -5.9% 53000 - Paint 12,498 19,000 19,000 - 0.0% Total 50000 - COST OF GOODS SOLD 12,498 19,000 19,000 - 0.0% Gross Profit 486,588 355,770 333,720 (22,050) -6.2% 60210 - Salaries 22,182 30,849 33,465 2,616 8.5% 60220 - Hourly Wages 249,668 303,328 308,948 <t< td=""><td>45400 - Battery Stewardship</td><td>27,825</td><td>10,000</td><td>10,000</td><td>-</td><td>0.0%</td></t<>	45400 - Battery Stewardship	27,825	10,000	10,000	-	0.0%
Total 45000 - PRODUCT STEWARDSHIP AND REIMB 176,994 149,500 131,500 (18,000) -12.0% 49910 - Over/Under Cash (10) - - - 0.0% Total 49900 - Miscellaneous Income (10) - - - 0.0% Total 49000 - OTHER INCOME (10) - - - 0.0% 47000 - GRANT REVENUE 206,850 106,470 106,470 - 0.0% Total 40000 - INCOME 499,086 374,770 352,720 (22,050) -5.9% Income 499,086 374,770 352,720 (22,050) -5.9% 53000 - Paint 12,498 19,000 19,000 - 0.0% Total 50000 - COST OF GOODS SOLD 12,498 19,000 19,000 - 0.0% Gross Profit 486,588 355,770 333,720 (22,050) -6.2% 60210 - Salaries 22,182 30,849 33,465 2,616 8.5% 60220 - Hourly Wages 249,668 303,328 308,948 <t< td=""><td>45500 - Fluorecent Reimbursement</td><td>3,939</td><td>3,500</td><td>1,500</td><td>(2,000)</td><td>-57.1%</td></t<>	45500 - Fluorecent Reimbursement	3,939	3,500	1,500	(2,000)	-57.1%
Total 49900 - Miscellaneous Income (10) - - - - 0.0% Total 49000 - OTHER INCOME (10) - - - 0.0% 47000 - GRANT REVENUE 206,850 106,470 106,470 - 0.0% Total 40000 - INCOME 499,086 374,770 352,720 (22,050) -5.9% Income 499,086 374,770 352,720 (22,050) -5.9% 53000 - Paint 12,498 19,000 19,000 - 0.0% Total 50000 - COST OF GOODS SOLD 12,498 19,000 19,000 - 0.0% Cost of Sales 12,498 19,000 19,000 - 0.0% Gross Profit 486,588 355,770 333,720 (22,050) -6.2% 60210 - Salaries 22,182 30,849 33,465 2,616 8.5% 60220 - Hourly Wages 249,668 303,328 308,948 5,619 1.9% 60240 - Overtime Wages 12,929 8,577 6,807 (1,770)<	Total 45000 - PRODUCT STEWARDSHIP AND REIMB	176,994	149,500	131,500	(18,000)	-12.0%
Total 49900 - Miscellaneous Income (10) - - - - 0.0% Total 49000 - OTHER INCOME (10) - - - 0.0% 47000 - GRANT REVENUE 206,850 106,470 106,470 - 0.0% Total 40000 - INCOME 499,086 374,770 352,720 (22,050) -5.9% Income 499,086 374,770 352,720 (22,050) -5.9% 53000 - Paint 12,498 19,000 19,000 - 0.0% Total 50000 - COST OF GOODS SOLD 12,498 19,000 19,000 - 0.0% Cost of Sales 12,498 19,000 19,000 - 0.0% Gross Profit 486,588 355,770 333,720 (22,050) -6.2% 60210 - Salaries 22,182 30,849 33,465 2,616 8.5% 60220 - Hourly Wages 249,668 303,328 308,948 5,619 1.9% 60240 - Overtime Wages 12,929 8,577 6,807 (1,770)<	49910 - Over/Under Cash	(10)	-	-	-	0.0%
47000 - GRANT REVENUE 206,850 106,470 106,470 - 0.0% Total 40000 - INCOME 499,086 374,770 352,720 (22,050) -5.9% Income 499,086 374,770 352,720 (22,050) -5.9% 53000 - Paint 12,498 19,000 19,000 - 0.0% Total 50000 - COST OF GOODS SOLD 12,498 19,000 19,000 - 0.0% Cost of Sales 12,498 19,000 19,000 - 0.0% Gross Profit 486,588 355,770 333,720 (22,050) -6.2% 60210 - Salaries 22,182 30,849 33,465 2,616 8.5% 60220 - Hourly Wages 249,668 303,328 308,948 5,619 1.9% 60240 - Overtime Wages 12,929 8,577 6,807 (1,770) -20.6%	Total 49900 - Miscellaneous Income		-	-	-	0.0%
47000 - GRANT REVENUE 206,850 106,470 106,470 - 0.0% Total 40000 - INCOME 499,086 374,770 352,720 (22,050) -5.9% Income 499,086 374,770 352,720 (22,050) -5.9% 53000 - Paint 12,498 19,000 19,000 - 0.0% Total 50000 - COST OF GOODS SOLD 12,498 19,000 19,000 - 0.0% Cost of Sales 12,498 19,000 19,000 - 0.0% Gross Profit 486,588 355,770 333,720 (22,050) -6.2% 60210 - Salaries 22,182 30,849 33,465 2,616 8.5% 60220 - Hourly Wages 249,668 303,328 308,948 5,619 1.9% 60240 - Overtime Wages 12,929 8,577 6,807 (1,770) -20.6%	Total 49000 - OTHER INCOME	(10)	-	-	-	0.0%
Total 40000 - INCOME 499,086 374,770 352,720 (22,050) -5.9% Income 499,086 374,770 352,720 (22,050) -5.9% 53000 - Paint 12,498 19,000 19,000 - 0.0% Total 50000 - COST OF GOODS SOLD 12,498 19,000 19,000 - 0.0% Cost of Sales 12,498 19,000 19,000 - 0.0% Gross Profit 486,588 355,770 333,720 (22,050) -6.2% 60210 - Salaries 22,182 30,849 33,465 2,616 8.5% 60220 - Hourly Wages 249,668 303,328 308,948 5,619 1.9% 60240 - Overtime Wages 12,929 8,577 6,807 (1,770) -20.6%	47000 - GRANT REVENUE	` '	106,470	106,470	-	0.0%
Income 499,086 374,770 352,720 (22,050) -5.9% 53000 - Paint 12,498 19,000 19,000 - 0.0% Total 50000 - COST OF GOODS SOLD 12,498 19,000 19,000 - 0.0% Cost of Sales 12,498 19,000 19,000 - 0.0% Gross Profit 486,588 355,770 333,720 (22,050) -6.2% 60210 - Salaries 22,182 30,849 33,465 2,616 8.5% 60220 - Hourly Wages 249,668 303,328 308,948 5,619 1.9% 60240 - Overtime Wages 12,929 8,577 6,807 (1,770) -20.6%	Total 40000 - INCOME	499,086	374,770	352,720	(22,050)	-5.9%
53000 - Paint 12,498 19,000 19,000 - 0.0% Total 50000 - COST OF GOODS SOLD 12,498 19,000 19,000 - 0.0% Cost of Sales 12,498 19,000 19,000 - 0.0% Gross Profit 486,588 355,770 333,720 (22,050) -6.2% 60210 - Salaries 22,182 30,849 33,465 2,616 8.5% 60220 - Hourly Wages 249,668 303,328 308,948 5,619 1.9% 60240 - Overtime Wages 12,929 8,577 6,807 (1,770) -20.6%	Income	•	•	=		-5.9%
Total 50000 - COST OF GOODS SOLD 12,498 19,000 19,000 - 0.0% Cost of Sales 12,498 19,000 19,000 - 0.0% Gross Profit 486,588 355,770 333,720 (22,050) -6.2% 60210 - Salaries 22,182 30,849 33,465 2,616 8.5% 60220 - Hourly Wages 249,668 303,328 308,948 5,619 1.9% 60240 - Overtime Wages 12,929 8,577 6,807 (1,770) -20.6%	53000 - Paint	•				
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60240 - Overtime Wages 12,929 8,577 6,807 (1,770) -20.6%		•	•	· ·	· ·	
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	Total 60200 - SALARIES AND WAGES	284,779	342,755	349,220	6,465	1.9%

60311 - Federal Insurance Contribution (FICA)	23,567	27,935	26,715	(1,219)	-4.4%
60312 - Workers' Compensation	13,408	31,191	31,575	385	1.2%
60313 - Unemployment	463	604	635	31	5.1%
Total 60310 - MANDATED BENEFITS	37,438	59,729	58,926	(803)	-1.3%
60321 - Health Insurance Premiums	33,060	37,160	47,575	10,416	28.0%
60322 - Health Savings Account	9,250	9,750	9,000	(750)	-7.7%
60323 - Health Reimbursement Arrangement (HRA)	9,494	7,575	15,960	8,385	110.7%
60324 - Health Insurance Opt Out - Taxable	4,721	5,952	4,260	(1,692)	-28.4%
Total 60320 - MEDICAL BENEFITS	56,525	60,437	76,795	16,359	27.1%
60331 - Retirement (ICMA)	14,859	18,587	16,450	(2,137)	-11.5%
60332 - Life/Disability Insurance	2,565	3,499	4,110	610	17.4%
60333 - Dental Insurance	2,923	3,494	3,924	430	12.3%
Total 60330 - OPTIONAL BENEFITS	20,347	25,580	24,484	(1,097)	-4.3%
Total 60300 - BENEFITS	114,310	145,746	160,205	14,459	9.9%
Total 60100 - PAYROLL EXPENSES	399,090	488,501	509,425	20,924	4.3%
61100 - Conferences	-	1,500	3,000	1,500	100.0%
61200 - Staff Training & Education	125	750	1,000	250	33.3%
61300 - Membership Dues	2,160	250	300	50	20.0%
61400 - Subscriptions	100	-	-	-	0.0%
Total 61000 - TRAVEL & TRAINING	2,385	2,500	4,300	1,800	72.0%
62100 - Business Travel	167	-	-	-	0.0%
Total 62000 - ADMINISTRATIVE COSTS	167	-	-	-	0.0%
63610 - Medical Exams	1,132	2,500	2,750	250	10.0%
63900 - Other Professional Services	87	-	-	-	0.0%
Total 63000 - PROFESSIONAL FEES	1,219	2,500	2,750	250	10.0%
64120 - Equipment Maintenance & Parts	2,074	1,000	1,000	-	0.0%
64130 - Large Equipment Service Contracts	5,420	4,000	4,000	-	0.0%
64150 - Scale Certiificiation and Maintenance	105	250	250	-	0.0%
64190 - Equipment Contingency	-	1,500	6,500	5,000	333.3%
Total 64100 - LARGE EQUIPMENT	7,599	6,750	11,750	5,000	74.1%
64210 - Small Equipment	235	1,500	1,500	-	0.0%
64220 - Office Equipment	-	1,000	1,000	-	0.0%
Total 64200 - GENERAL EQUIPMENT	235	2,500	2,500	-	0.0%
64320 - Hardware and Equipment	1,683	2,500	2,500	-	0.0%
64340 - Systems Maintenance	-	1,000	1,000	-	0.0%
64350 - Telecommunications	5,581	3,500	5,750	2,250	64.3%

Total 64300 - INFORMATION TECHNOLOGY	7,264	7,000	9,250	2,250	32.1%
65220 - Fleet Contractor	688	-	-	-	0.0%
65320 - Fleet Parts	777	1,000	1,000	-	0.0%
65400 - Fleet Diesel & Gas	279	300	400	100	33.3%
65900 - Fleet Maintenance - Other	-	5,000	-	(5,000)	-100.0%
Total 65000 - FLEET MAINTENANCE	1,744	6,300	1,400	(4,900)	-77.8%
Total 64000 - EQUIPMENT AND FLEET	16,841	22,550	24,900	2,350	10.4%
66110 - Materials & Supplies	4,474	5,500	5,500	-	0.0%
66120 - Facility Signage	-	5,500	5,500	-	0.0%
66130 - Safety Supplies	785	350	350	-	0.0%
66140 - Uniforms	1,153	1,500	1,500	-	0.0%
66150 - Personal Protective Equipment	4,680	6,000	7,500	1,500	25.0%
Total 66100 - GENERAL MATERIALS AND SUPPLIES	11,092	18,850	20,350	1,500	8.0%
66210 - Office Supplies	990	800	1,000	200	25.0%
66220 - Bottled Water	208	650	650	-	0.0%
Total 66200 - GENERAL OFFICE SUPPLIES	1,197	1,450	1,650	200	13.8%
Total 66000 - SUPPLIES	12,290	20,300	22,000	1,700	8.4%
67110 - Hauling Services	750	1,500	1,500	-	0.0%
Total 67100 - TRUCKING AND HAULING	750	1,500	1,500	-	0.0%
67210 - Trash Disposal	7,015	8,000	8,000	-	0.0%
67211 - DOC Recycling Fees	-	-	1,000	1,000	0.0%
67230 - Hazardous Waste Disposal	219,748	301,000	356,000	55,000	18.3%
67232 - Electronic Disposal	746	1,000	1,000	-	0.0%
67233 - Flourescent Disposal	28,317	28,000	28,000	-	0.0%
Total 67200 - DISPOSAL FEES	255,827	338,000	394,000	56,000	16.6%
67520 - Product Testing	-	1,200	1,200	-	0.0%
Total 67500 - TESTING	-	1,200	1,200	-	0.0%
Total 67000 - MATERIALS MANAGEMENT	256,577	340,700	396,700	56,000	16.4%
68110 - Building Lease	36,598	21,000	24,000	3,000	14.3%
68120 - Mowing	1,010	1,400	1,400	-	0.0%
68130 - Plowing	8,346	6,500	-	(6,500)	-100.0%
68140 - Building Maintenance	2,113	6,500	6,500	-	0.0%
68150 - Skilled Labor	256	7,000	7,000	-	0.0%
68160 - Safety Monitor & Inspection	2,372	2,500	2,500	-	0.0%
Total 68100 - BUILDING & LAND	50,696	44,900	41,400	(3,500)	-7.8%
68210 - Electricity	11,837	12,000	15,000	3,000	25.0%

68220 - Heating Fuel	2,343	2,500	2,500	-	0.0%
68230 - Water/Sewer	424	1,000	1,650	650	65.0%
Total 68200 - UTILITIES	14,604	15,500	19,150	3,650	23.5%
68310 - Commerical Insurance Premium	10,309	10,500	10,500	-	0.0%
Total 68300 - COMMERCIAL INSURANCE	10,309	10,500	10,500	-	0.0%
68460 - Permits	30	250	250	-	0.0%
Total 68400 - GOVERNMENT TAXES & FEES	30	250	250	-	0.0%
Total 68000 - PROPERTY MANAGEMENT	75,639	71,150	71,300	150	0.2%
80000 - MAINTENANCE & ROLL OFF DISTRIBUTION	19,912	17,455	37,408	19,953	114.3%
Total 60000 - EXPENSES	784,119	965,656	1,068,783	103,127	10.7%
Total Expense	784,119	965,656	1,068,783	103,127	10.7%
Ordinary Income/Expense	(297,531)	(609,886)	(735,063)	(125,177)	20.5%
Net Ordinary Income	(297,531)	(609,886)	(735,063)	(125,177)	20.5%
91200 - Operating Reserve Subsidy	297,531	609,886	735,063	125,177	20.5%
Total 91000 - SUBSIDIES & TRANSFERS	297,531	609,886	735,063	125,177	20.5%
Other Income	297,531	609,886	735,063	125,177	20.5%
Other Income and Expenses	297,531	609,886	735,063	125,177	20.5%
Net Other Income	297,531	609,886	735,063	125,177	20.5%
Net Income	-	-	-	-	0.0%
Income Statement	-	-	-	-	0.0%